

# Sweet 16/ Quinceañera/Bar/Bat Mitzvah

**Music in Motion DJ Services (aka Creative Cardio)** is a small, family-owned business that began as a dance fitness organization to provide Zumba Fitness® classes, special events, fundraisers, and private parties--hence the name Creative Cardio. Our lead instructors, who were known for musical mixing abilities and energetic personalities, accumulated such a large and wonderful following so quickly that we decided to offer services to provide musical entertainment for parties, weddings, and children's interactive parties. The fitness following began hiring the Creative Cardio Dancing DJ Team immediately and so did their friends and neighbors! So we became Creative Cardio & DJ Services. In February 2013, three years after the company was founded, Creative Cardio acquired its own studio, Music in Motion, in Toms River, NJ, at which adult fitness classes; children's musical theater and fitness classes; children's parties; and DJ Service meetings were held. We have recently opened the Music in Motion Performing & Recording Studios, located at 700 Hooper Avenue in Toms River, NJ.

Music in Motion DJ Services has had nothing but excellent reviews from all of our former clients! Upon your first inquiry, you will find that our Team is friendly and cares about your party needs. As soon as you book your event, our office will spend time helping you choose your musical selections and making important decisions that will provide you and your guests with quality entertainment. We offer a FREE in-home, office, or phone consultation for every Sweet 16; Bar/Bat Mitzvah; and Quinceañera during which you will meet your actual DJ/Emcee to discuss your party from beginning to end. While your choice of venue, food, and flowers is important, the personality and organization of your DJ Team is crucial as they are responsible for keeping you and your guests entertained. Music in Motion DJ Services takes pride in our mom-and-pop approach to every event. With us, you are guaranteed to feel that your DJ Team is a part of your family!

Our musical selections include *everything*, and we can even make custom music mixes upon your request for no extra charge! During your DJ Consultation, you will have the opportunity to request your preferred music genres, or, if you prefer, you may select each and every individual song from beginning to end. If you are unsure, our experienced DJ Team will be able to recommend traditional and popular music selections or help you decide the choices that are right for you.

After booking us, you will be asked to choose one of the following services which are included in your package for no extra charge:

- an hour **Ballroom Dance Lesson** with one of our experienced ballroom dance instructors (popular for father-daughter dances)
- a special **Choreography** session for the guest of honor's special entrance with a Creative Cardio Musical Theater Choreographer

At least two weeks before your big day, the DJ Team will follow up with you again to make sure everything is ready and that the last minute details are complete. We know this is a stressful time for you so we make sure that we remember everything so that you don't have to.

Since Music in Motion DJ Services is a small, family-oriented company, we understand the financial hardships of our clients in connection with the country's current economic situation. We also believe that families should not have to sacrifice quality service on their special day just because they can't afford the expense. We are aware that our competitors are charging two, three, or sometimes even four times our cost and often sending out subcontractors to do the job in the end. Therefore, in addition to providing quality service using only home-grown DJs, we have devised a way to help our customers save money by spending less *money* on paid advertising and more *time* on spreading the word to potential clients. Our research indicates that most people hire a DJ based on word of mouth more than any other source of advertising including Internet searches and print ads, which are very costly for small businesses. Therefore, we spend more time and effort explaining our services and providing important information to our potential clientele. In addition, we do not offer an a la carte menu for our services, ie we don't ask you how many DJs you want and then charge per DJ. When you call the plumber, does he ask you how many plumbers you need to fix your toilet? We are the party experts; we know what we need to do to make your special day perfect! And it's all included in one low price.

So the choice is yours. If you want quality, hassle-free service at an affordable price with a DJ team who helps plan your party step by step, call Music in Motion DJ Services at (732) 600-1410 or email [Melissa@creative-cardio.com](mailto:Melissa@creative-cardio.com). You may also visit our website at [www.creative-eventsnj.com](http://www.creative-eventsnj.com) for more information. We also invite you to join us at any of our upcoming Musical Theater Performances or other home events. See [www.creative-cardio.com](http://www.creative-cardio.com) for more information on our Performing and Recording services.

**All Honor Roll Students will enjoy a FREE hour on their Sweet 16, Quinceañera, or Bar/Bat Mitzvah Packages (Party must be four hours or more)!!**

**Your Sweet 16/Quinceañera/Bar/Bat Mitzvah Package includes:** one DJ/Emcee Team for four hours; choice of all music; Basic Lighting Package (LED, disco dance floor lights); giveaways; in-office consult and unlimited phone/email consults; dance lesson (Ballroom or Creative Choreography).

Experience all of this for only **\$599 as a Single Service Entertainment Package**, or check out our Combination Packages below:

**Double Trouble Package:** DJ + Photo Booth or Photography = \$999

**Triple Threat Package:** DJ + Photo Booth + Photography = \$1199

### **Add-Ons & Upgrades**

- Light-up DJ Booth (your color choice): \$49
- Up-lighting or Custom Monogram: \$349
- Custom Video Montage: starting at \$599

## **Music in Motion DJ Service Extras:**

### **Ballroom Dance Lessons with Music in Motion's experienced Dance Instructors:**

Let us help you create a moment that you will never forget.

### **Choreography for You and Your Friends!**

Enter with a bang! Imagine how amazed and surprised your guests will be when they see you and your friends enter the party in sync with a fun and creative choreographed routine! Let Music in Motion's Musical Theater Choreographers put together a routine tailored to your personality.

1 Lesson: \$75/hour

Package of 3 Lessons: \$65/hour (\$195 Total)

Package of 6 Lessons: \$55/hour (\$330 Total)

*Book your special day with Music in Motion DJ Services, and enjoy \$25 off your dance lessons and a custom-made music mix FREE! Don't forget, you get one lesson FREE!*

**\*\*\*Book your Sweet 16, Bar/Bat Mitzvah, or Quinceanera with Music in Motion DJ Services and receive a one-hour dance lesson FREE!!**

\*\*Private lessons are contingent upon studio and instructor availability. Please call (732) 600-1410 or email [melissa@creative-cardio.com](mailto:melissa@creative-cardio.com) to book.